

# ROBINSON & WILKES, LTD.

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## NEWS RELEASE

### FOR IMMEDIATE RELEASE

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## Robinson & Wilkes Given Fourth “Top Gun” Ranking by Efron-PSN

*Three year performance puts R&W in top ten among peer investment firms*

**San Antonio - March 4, 2002** - Robinson & Wilkes, Ltd.'s again placed on the Efron PSN “Top Guns” list of top performing separate account managers. In the PSN large cap value universe, Robinson & Wilkes, Ltd.'s Equity Composite was among the top 10 performers for the three years ending December 31, 2001

Other managers in the top 10 for the three-year period were Salomon Brothers, Harris Associates, Brandywine and Boston Partners. Qualified investment professionals use the PSN investment manager database to assist with manger selection.

“While being in the Top Gun rankings for quarterly performance in the past has been gratifying, recognition for top performance over a full three year period really meant a lot to us,” said Charles Robinson, CFA, managing director of RW Value Management, Inc., General Partner of Robinson & Wilkes, Ltd. “2001 presented a very difficult environment for investors. We feel very fortunate to be among the few for whom it was a good year.”

Mr. Robinson added, “Our focus is on generating good, solid returns over the long run. While our equity portfolios may under perform somewhat during bull markets, holding up well in a difficult environment can make the performance over a full market cycle quite satisfactory.”

Please see the attached report showing [rankings](#) from Efron PSN.

Established in 1976, EFFRON is the pioneer of automated systems designed to track and evaluate investments and investment managers. Today, EFFRON is considered a leading resource of data and analytical software for the investment industry. They provide a wide range of products and services designed specifically for the plan sponsor, institutional investor, consultant, and investment manager.

In 1984, EFFRON introduced the first investment manager search and evaluation database - PSN. PSN is an advanced software application offering investment professionals high-quality, in-depth data on domestic and global investment managers. Today, pension plan sponsors, investment consultants and brokerage firms use PSN to conduct manager searches and ongoing evaluations. Money managers use PSN for competitive analysis, market research, and new business presentations. Web sites and other software applications import PSN's valuable data to enrich their own product content.

### **About Robinson & Wilkes, Ltd.**

Established in 1997, ROBINSON & WILKES, LTD. is an independent investment management firm that uses a value-oriented, somewhat contrarian approach to investing client assets primarily in domestic, large capitalization companies, U. S. Treasury obligations and high-grade domestic bonds.

Robinson & Wilkes, Ltd. claims compliance with the AIMR Performance Presentation Standards (AIMR-PPS®), the U. S. and Canadian version of GIPS®. AIMR® has not been involved with or reviewed Robinson & Wilkes, Ltd.'s claim of compliance. Dabney Investment Consulting Associates, Inc has completed a level I Verification for the time period December 31, 1997, through December 31, 2001.

To receive a complete list and description of Robinson & Wilkes, Ltd.'s composites and/or a presentation that adheres to the AIMR standards, contact Charles Robinson or Michael Wilkes at (210) 490-2545, write Robinson & Wilkes, Ltd., 14800 San Pedro Avenue, Suite 114, San Antonio, TX 78232, email us at [contact@robinsonwilkes.com](mailto:contact@robinsonwilkes.com), or go to our web site at [www.robinsonwilkes.com](http://www.robinsonwilkes.com).